

"With Host Analytics, we experienced zero variances in headcount related costs including salaries, benefits, taxes and overtime across most of our 70+ cost centers."

Jeff Robinson, Sr. Financial Analyst

Overview

Industry: Technology

Product: Host Budget, Host Consolidator, Host Scorecard

Challenges

- Consolidating hundreds of spreadsheets
- Top-down and bottom-up budgeting
- Consolidating financials across international entities
- Planning and budgeting workforce costs
- Tying MBOs to performance against strategic objectives

Solution

SigmaTel is using Host Budget, Host Consolidator and Host Scorecard to:

- Create a single budgeting model and seamlessly consolidate global inputs
- Consolidate financials from international entities and automatically perform currency conversions
- Plan and budget workforce costs by department
- Attach bonuses and MBOs to strategic corporate objectives

Benefits

- Shaved 10 hours off consolidations
- 100% accuracy of workforce planning and budgeting

As one of the fastest growing companies in the semiconductor space, SigmaTel's goal was to create a streamlined, global budgeting, planning and consolidation model. Host Analytics has improved the top-down and bottoms-up budgeting and planning process, eased global financial consolidations, and provided employees with visibility to their performance against strategic corporate goals. Prior to Host Budget, SigmaTel pieced together hundreds of independent spreadsheets for budgeting and forecasting. Consolidating spreadsheets was cumbersome and compromised the integrity of the process. Forecasts were created based on high-level summary data with no drill down capabilities. The company required a Webbased solution that mimicked Excel for ease of adoption, accommodated multiple planning scenarios, closed loop planning, rolling forecasts, multi-dimensional reporting capabilities, integrated workforce planning, and ability to support multiple currencies.

Outcome

Host Budget provides SigmaTel with a Web-based, Excel user interface, where managers of profit and cost centers can view their budgets, route proposed changes to upper management, and view actual-to-budget variances in real-time. The company now has a quarterly budgeting process where managers have full accountability and control with an audit log generated each step of the way. Prior to implementing Host Consolidator, multidimensional and ad-hoc reporting was cumbersome for SigmaTel. The company now uses Host Consolidator for intercompany eliminations and routine allocations which will free valuable resources from keying information into the general ledger system.

About SigmaTel

Founded in 1993, SigmaTel (NASDAQ: SGTL) designs, develops, and markets analog intensive, mixed-signal semiconductor solutions for a wide range of digital multimedia products in the consumer electronics and computing markets. The \$325 million dollar company saw growth in upwards of 67% in 2005.